

SDG Rating Manager

Being Agents for Impact (Afi) means more than just a job to us.

Founded in 2018, we are a Germany-based impact investing company. We offer premium impact investment solutions, sustainability consulting and impact measurement services tailored for our clients in the sustainable finance industry. We provide our partners with a combination of expertise and experience across the following three pillars: RISK – RATING – RESEARCH.

We have Agents spread across Africa, India, South-east Asia, Central Asia and Europe, each with in-depth technical expertise and located in close geographical proximity to our key partners and target countries to ensure optimal support.

Sustainability plays a decisive role in our corporate decisions. Together with our partners we pursue positive impact & contribute to the achievement of the Sustainable Development Goals (SDGs).

About the job

As a **SDG Rating Manager** you will drive the **business & market development** for the [Agents for Impact Sustainability Alignment Rating \(AFISAR®\)](#) Tool, i.e. establish partnerships and maintain relations with key stakeholders in the microfinance/financial sector. You will identify institutions, networks and associations that can benefit from the AFISAR® tool, notably in India, (South, South-East) Asia and Africa. You will **manage and perform AFISAR® rating operations**, i.e. the quantitative and qualitative assessments of institutions regarding their sustainability performance and alignment to the SDGs. You will present your result clearly and concisely to your internal and external clients, in order to provide us with the in-depth insight necessary to effectively incorporate sustainability in our investment decisions.

Details: Full or part-time time (at least 30hrs per week), **Preferred duty station: India (remote)**

Your main responsibilities will be:

- Active business & market development, including regular marketing and social media activities, identification of opportunities, finding new partner-institutions, representation of Afi at relevant (virtual and physical) events such as conferences, discussions etc., to acquire new clients and expand the network of existing and prospective strategic partnerships, key customer & stakeholder relationship management, notably in India, (South, South-East) Asia and Africa
- Support strategy & business development, financial planning and reporting for the RATING pillar on a regular and ad-hoc basis
- Quantitative and qualitative assessments and ratings based on the AFISAR®-Tool, including presentation of results
- Manage day-to-day operations and rating pipeline of the AFISAR®-Tool to ensure timely delivery of assessments and ratings for the investment process and/or existing clients
- Stay tuned on the latest regulatory developments and trends and best practices around impact investing, sustainability, SDGs and ESG
- Close collaboration, esp. with Analyst for SDG Rating, Director of ESG Risks & Impact, Impact officer, Investment managers

May 16, 2022



Qualifications and Competencies:

- Educational background (Bachelor's degree or equivalent of 3-5 years of experience) in business administration, marketing, finance, banking or a similar field
- 3+ years of professional experience in a field of relevance to the understanding of the main responsibilities
- Proven interest in other related fields (such as ESG ratings/research, impact measurement, SDGs, development cooperation, regulatory reporting, financial inclusion/microfinance etc.)
- Advanced Microsoft Excel proficiency required
- Enthusiasm for Afi's values, impact investing in developing and emerging markets
- Hands-on, service-oriented and self-organized personality, with clear attention to detail, the ability to assume responsibility and very strong analytical and problem-solving skills
- Excellent communication and presentation skills
- Proficiency in English is required
- Knowledge of database/SQL, JavaScript or other programming languages, as well as web technologies will be a bonus
- Due to the substantial business & market development component of the job, candidates currently residing in India will be preferred

Agents for Impact offers you

- The opportunity to work within a growing, entrepreneurial organization in the field of impact investment;
- Competitive salary, including pension and health allowances and a variable incentive arrangement;
- A dynamic, multi-cultural and very collegial working environment.

As a social business, we support a work environment of diversity based on justice, respect and appreciation. We are therefore happy to receive any application regardless of ethical, social and national origin, gender, religion, age, disability, sexual orientation, marital status and political attitude.

Application procedure

Are you interested? We are looking forward to receiving your application comprising CV and a compelling cover letter to the attention of Dr. Andrij Fetsun (andrij.fetsun@agentsforimpact.com) and Mrs. Manuela Fritsch (manuela.fritsch@agentsforimpact.com).